


Do you desire having a little assistance
locating your new home?



Call Ron today! Ron believes, *"Professional and Quality Service is not Expensive, It's Priceless!"* - Ron's clients deserve nothing less. From Ron's construction and real estate knowledge, you'll receive individualized attention, confidentiality, deliberation, copies of all signed paper work, loyalty, obedience, full disclosure, accounting, reasonable care and diligence. And Ron places his words and business practice in writing!




 **Saunders**
REALTY Ron Hidalgo, REALTOR®/Broker associate





Sometimes It Makes Sense - Leaving the Job to A Specialist!

THINK ABOUT IT,

-  [Would you operate on yourself?](#)
-  [Taking your own legal advice?](#)
-  [Drilling your own teeth?](#)

Negotiating and purchasing of your new home may be one of your highest investments you'll make . . . should you not consider obtaining professional assistance of a "Real Estate Specialist."

Locating the home of choice takes more than reading through news papers and magazines. It takes time to preview each home's amenities and benefits before walking into a property to actually see what the home offers. You'll also have to have the information to; price the property accurately, consider the staging and positioning of the property, qualifying each property, having a proven negotiating plan, proper financial paper work to present with your offer, preparing a strong contract that will not offend the SELLER, but give you the Purchaser needed articles that's of benefit to you and your family. Also asking the correct questions to obtain a "Property Disclosure," and be aware of the myriad of *disclosure laws* and *legal ramifications*.

There's the task of keeping up with many issues of interest in the closing of real estate transactions. Naming a few — Keeping your mortgage company informed, making sure the surveyor, home inspector, appraiser, property insurer, and closing agent are in coordination completing their task/work, and of course the Seller and their agent are on schedule and preform their work/obligations and give reports to you.

To date you may have spent several hours searching and viewing a few homes. Would it not be easier to have a professional search and Kull the homes that do not meet your needs and desire? You may be thinking of obtaining the services of a professional **Realtor**[®]. We strongly recommend you use a qualified **REALTOR**[®]. This person should be, someone who takes extreme pride in their work, pays attention to details, and has a proven plan of ACTION! Ron can do this for you and he would appreciate the opportunity to present his plan of action in the searching of homes that meet your desires. We look forward to your call and meeting with you.

Ron Hidalgo, REALTOR[®]/Broker *Since 1984*

associated with



Montgomery, AL. 3911 Fain Court

Member of the National, Alabama and Montgomery
Area Association of **REALTORS**[®] and the

Council of Residential Specialists **Designee CRS**[®].

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email: RonHidalgo@MindSpring.Com

www.RonSellsAlabama.Com



Ron believes, "**Professional and Quality Service is not Expensive, It's priceless!**" At

Saunders REALTY we earn your business and work hard to obtain your trust and commit to your success!

WHY USE RON HIDALGO for Your REALTOR®?

Full Time Successful Career, Relocating Newcomers, Financial Knowledge, ***Third Party Negotiating***, Proven Home Searching Methods, are just a few reasons; Ron can and will assist you through the many aspects of searching and negotiations.

There are real estate agents, and then there are dedicated real estate agents. Just as there are doctors, lawyers, engineers, plumbers and carpenters, *etc.* Good successful **REALTORS** handles and satisfies their clients real estate needs, including handling and helping mortgage lenders, appraisers, lawyers, and countless other associates EVERY DAY of the week, as most nights, weekends, holidays, anniversaries, and on special occasions. It is a full time job!

What makes Ron different is;

- \$ **Full time**, and being in the general construction and real estate profession since 1973.
- \$ Knowing construction, financing, listening to and understanding my clients and customers needs.
- \$ Belonging to the Gold Medallion Club C and closing millions of dollars of transactions
- \$ **Being available and responding quickly**, when needed by his clients and customers.
- \$ **Negotiating and writing contracts with my clients best interest**, clients'=-being the "sellers.@"
- \$ **Third Party Negotiating**. In my opinion, this is the greatest professional skill every **SELLER needs working for them**.
- \$ **Rendering** individualized attention, advisement, deliberation, loyalty, obedience, confidentiality, full disclosure, accounting, reasonable care and diligence.
- \$ **Placing in writing**, his business plan and what he will do for his clients!

Making an offer and purchasing your home/properly — is a combination of many factors, Ron will help you recognize little things that will help you make an educated and informative decision with purchasing your home. **You deserve the best possible representation and service!**

Visiting with me will not cost you anything, but not visiting with me could cost you plenty! You may reach me by calling **334.546.1410**. Like most days, I am working and we may connect you to my voice mail or answering service. Please leave your name and phone number followed by your message. Your call will be forward to me, and I will return your call as soon as possible, because you are important. **I am, looking forward to hearing from you.**

Sincerely,

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